

To: Brewster Kahle
From : Ottavia Bassetti
Date July 30th, 1992

Dear Brewster,

in order to insure the success of the Perot Systems project, I would like to define as precisely as possible in the following proposal my involvement in the project. As I was telling you yesterday, I feel uncomfortable with taking up a generic - all encompassing - ill-defined commitment for WAIS Inc. I am approaching this deal considering the risks involved in a start-up company and I think you can trust me to be as flexible as possible, despite the formality of this proposal to you. But I want to be clear on one thing that depends on this particular moment of my life and on the previous commitments I have in Italy and Boston. I will not be able to participate in this adventure on a non-professional, non-organized way. Please do think thoroughly through your offer to me regarding the Perot Systems Project. If you do not wish to commit to the following proposal I would rather contribute in other ways to the development of WAIS, namely through the European effort we have been talking about or through any other function you will deem interesting in the future.

With all my friendship and all my best wishes that this project will turn out to be the continuation of what I consider up to now a very fruitful collaboration between us.

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**Proposal for the WAIS System introduction at Perot Systems.
Business relation with WAIS - August - December, 1992**

From our discussions of Friday and Thursday at the Perot Campaign headquarters, an idea came out about WAIS Inc. needing my commitment to the Perot Systems project.

The job profile can be described as being responsible for the introduction of WAIS at Perot Systems.

More specifically I would be taking care of

- 1) Figuring out the information and communication needs regarding the WAIS system
- 2) Facilitating the introduction process by interacting with the Perot Systems organization.

Commitment : August-December part time commitment for a total of 10 weeks.

Proposed schedule (has some flexibility)

August: 10-19 - 1 week - 3 days

September : 7-18 or 7- 11 / 21 - 25 - 2 weeks

October : (very flexible after 5) - 2 weeks +

November : (flexible except for week 15-19 in Washington for International Young Leaders meeting with US Congress) - 2 weeks +

December : flexible till 18th - 2 weeks +/- (to completion)

Professional relationship:

Have to figure it out in detail -

Easiest would be contract with Italian company for consulting.

If this is a problem, open to other feasible solution (visa problem here)

Your proposal : \$ 9375 (45.000/12 . 2,5) + transportation + housing.

My proposal: 10.000 + max of 5 trips to Boston + housing + some form of future involvement in WAIS Inc.

Project items:

- 1) Liaison function with Perot Systems
- 2) Evaluation of Information needs
- 3) Database identification and organization
- 4) Pilot groups monitoring.
- 5) Documentation development.
- 6) Help with interface design (guinea pig user) and testing.
- 7) Tuning of corporate application.

Project plan and scheduling (rough estimate of time needs)

Week 1: focus groups interviews and presentations

Week 2: database identification and organization

Week 3: documentation and interface design

Week 4 - 5: Pilot groups start and monitoring

Week 6: Training for deployment

Week 7 - 8 - 9 - 10 : tuning and diffusion

I would like to add a comment that follows our first day at Perot Systems and our various schedule discussions. I'm very concerned about the difficulty in organizing our schedule and think that the success of the project requires, at least in some moments, a concerted effort of all of us. I think those phases should be identified. I'm really convinced that the system is not tested enough for us not to be all here at the time of pilot groups and deployment.

Of course there is some time in this schedule for other WAIS related duties (follow-ups, etc.)